



SAP Practice Document

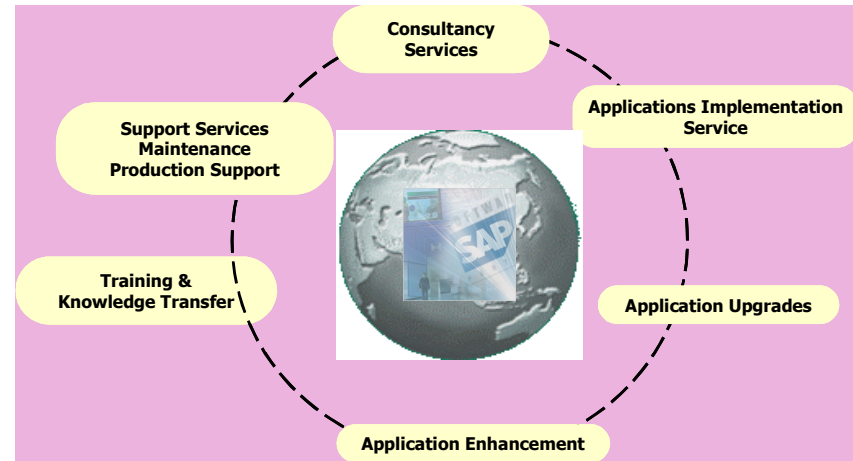
Offering:

The SAP group at Technology People has the capability to provide the following services

- Consultancy Services
- SAP Applications Implementation
- Application upgrades
- Application re-engineering/enhancement
- Customized training and knowledge transfer
- Post-implementation support
 - on site or off site

Benefits:

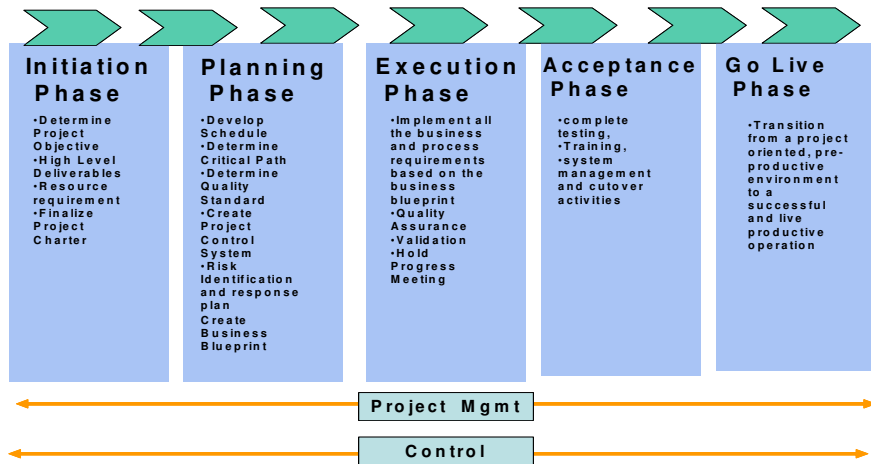
- Better ROI
- Less TCO
- World-class solution tailored for the industry
- Reduce System Development
- Using Industry best practices and processes
- Boost Productivity, reduce cost, increase business adaptively
- A single platform for greater business effectiveness and flexibility
- Improve decision making based on the accurate and faster information



Quality:

Technology people has been using the following parameters for

- benchmarking and measuring performance by its clients.
- Timeliness – adherence to schedules as per the timelines
- Productivity
- Responsiveness
- Ability to reduce cost time on time
- Approachability
- Ability to retain people
- Ability to retain and disseminate knowledge
- Ability to adopt to client processes
- Ability to understand client's and end users' business
- Scalability and appropriateness of skills as on required basis



SAP Practice @ Technology People

- In fast and everyday growing technological market and the competitive environment where there are high level of customer expectation, the best way for an organization to grow and add value for its stakeholders is to remain focused and to develop skill set on the emerging technologies that can add value to the customer at the right time with the right cost.
- The Sap practice at Technology people is modeled with the strong practical knowledge base with domain expertise. Technology people is uniquely positioned to provide the best of the services to its customer with the strong pool of domain experts.
- Technology people is committed to leveraging its core competencies in working together with Customer toward success in the marketplace. Not only do we have people focused on excellence in SAP, we are also organized to leverage these competencies to deliver value to Customer

Technology People SAP practice follows the 5-phase implementation methodology:

- **Phase 1 - Project Initiation** - The primary focus of the first phase is getting the project started, Identifying the project objective, identifying team members ,developing a high-level plan, Finalize Project Charter
- **Phase 2 - Planning** - The primary focus of this phase is to understand the business goals of the company and to determine the business requirements needed to support those goals. Develop Schedule ,Determine Critical Path, Risk Identification and response plan, Create Business Blueprint
- **Phase 3 - Execution** - The purpose of this phase is to implement all the business and process requirements based on the business blueprint
- **Phase 4 - Acceptance**- The purpose of this phase is to complete testing, end-user training, system management and cutover activities. Critical open issues are resolved. Upon successful completion of this phase, the R/3 system can run and manage the business processes
- **Phase 5 - Go Live and Support** - Transition from a project oriented, pre-productive environment to a successful and live productive operation

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